



Reserved contracts in Salzburg/ Austria

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Funding models in Salzburg

- **Federal system** in Austria with different legal and administrative frameworks in each of the nine federal states
- leads to **different** services and funding schemes for persons with disability

Funding model	Service area	Responsibility
Reserved contract	Housing & work related services (for persons with learning disability, high support needs - “unable to work”) Early childhood intervention, therapies, kindergarten	Regional - Salzburg
Public procurement	Employment related support for persons “able to work”	National - Austria
Personal budget	Personal assistance (except at work)	Regional - Salzburg

Calculation & funders


- Based on **actual costs** (personnel & non-personnel, running-costs, maintenance...)
- Calculated in **different** ways

Service	Funders		Unit	
Housing	Regional authorities – disability services		Rate per person/ day	
Work related services				
Early childhood intervention	Regional authorities – disability services		Lump sum	
Kindergarten	Regional authorities – child services	Regional authorities – disability services	Lump sum (%)	Lump sum (%)
Diagnostics & therapies	Health insurance	Regional authorities – disability services	Basic rate	Lump sum (%)

Salzburg Disability Law & Contracts

- Who is entitled to services
- Individual contracts with organisations are the basis for service provision
- Duration 3 years (long-term-cooperation, continuous contracts)
- Types & subtypes of services
- (Max.) number of users by subtype
- Rates by person/ day per subtype (& investment...)
(e.g. supported living: € 55 – 175 per person/ day)
- Accounting approach & valorisation
- Quality assurance & control by authorities

Current debates for improvement

- Funding gap for **staff costs**: calculation by authorities is based on lower rates than the collective agreement for the sector (legally binding for service providers)
 - Workers' council and unions criticise **working conditions and payment** in the sector: various actions, e.g. strikes
 - Persons with disability want more access to **individual services** funded by **personal budgets**, especially personal assistance
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Positive & negative aspects

- High **planning reliability** for service provider
- High level of **continuity** for service users, staff, commercial partners (e.g. companies, banks)
- A certain level of **quality** is guaranteed
- Limited **choices & flexibility** for persons with disability (types of service, limited number of providers...)
- Limited **comparability, transparency** of costs & **efficiency** of structures
- **Less choice and control** than with personal budgets & personal assistance

